



European Association of Development Agencies – EURADA

Tommaso GALLI &
Antoni PASTOR – EURADA

Event: Peer-to-Peer Local Event on Industry 4.0

Date & place: 17.-18.09.2019 at the Library of Technical
University, Gabrovo

EURADA's profile

•Reference point
RDAs at EU level vis a
vis EU

Best practices exchange
on economic
development

EU projects
development &
implementation

Analysis, studies and
training on regional
policies



IN4WOOD: Project & Consortium

IN4WOOD

Industry 4.0 for wood and furniture manufacturers

- **Project:** Erasmus+ Sector Skills Alliance
- **Consortium:** 13 PPs of SE, IT, UK, DE and BE



IN4WOOD: Problem & Solution

- **Problem:** furniture & wood sector's shortage of **highly qualified professionals** in **ICTs** and **emerging technologies** related to I4.0 crucial to operate in today's business environment.
- **Solution:** development of **training material** to **support furniture and wood sector's stakeholders** (CEOs, managers, production department heads) to help them **understand** and **employ key enabling technologies** of **I4.0** in the respective businesses and foster competitiveness.

IN4WOOD: 3 Steps

📖 1) Conducting a need analysis

📖 2) Making a need-based training guide & joint curriculum

📖 3) Building an online learning/training infrastructure

- free to access **online platform** with **gamification techniques**
- 300+ **videos pills** on I4.0 KETs for wood and furniture sectors

IN4WOOD: Step 4

💡 4) Dissemination & Exploitation

IN4WOOD FINAL CONFERENCE

"The next generation of education and training in the wood and furniture
sectors and why it matters for development agencies"

30 October 2019,
Brussels

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Thank you for your attention!
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OASIS: Project & Consortium

oasis.

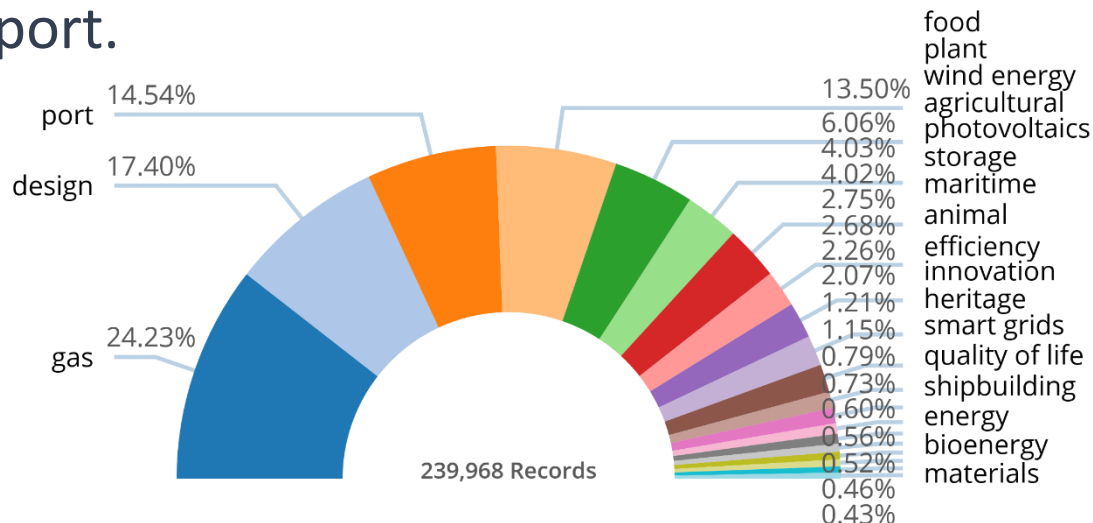
Optimizing Support for Innovating SMEs

- **Project:** H2020 call INNOSUP-07-2017 - Innovating SMEs - segmentation along lifecycle and sectors
- **Consortium:** 3 Partners and 10 Third Parties



Project OaSIS: Goals

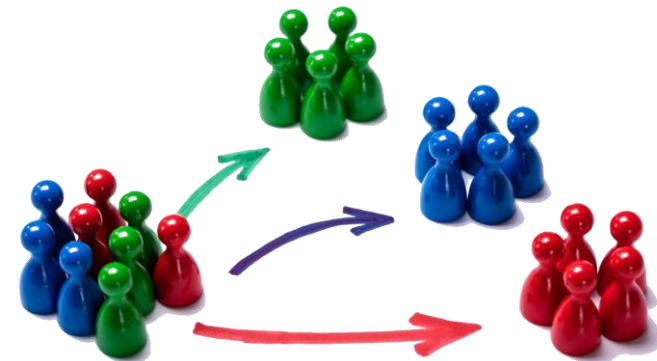
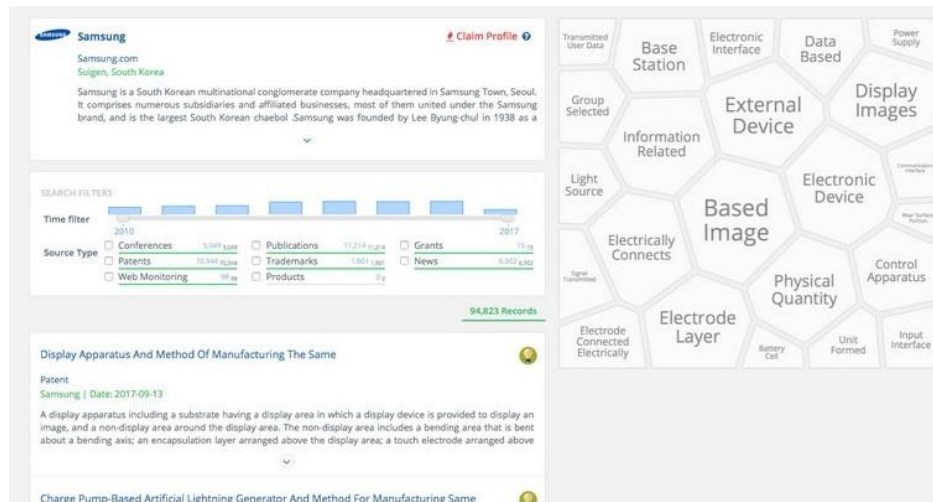
- The OaSIS project aims to **optimise the support** services provided by Regional Development Agencies to the SMEs in their territory.
- It does so by **segmenting companies** applying different Key Performance Indicators like RIS3 categories and enters them into a software tool, resulting in a new, performance-based methodology for SME segmentation and innovation support.





Project OaSIS: Idea

- **Segmentation**
 - SME segmentation consists of reducing all the complexity of companies' data, to a single image where companies are grouped into a small number of segments.
- **Applications**

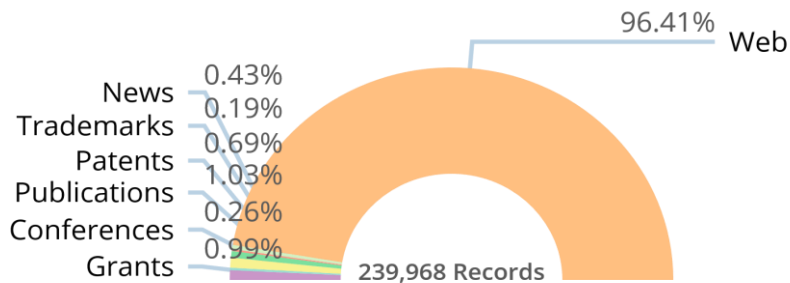




Project OaSIS: Process

- **How we obtained Data**
 - Interviews
 - RDA Internal Data Bases
 - Web Crawler & Algorithm

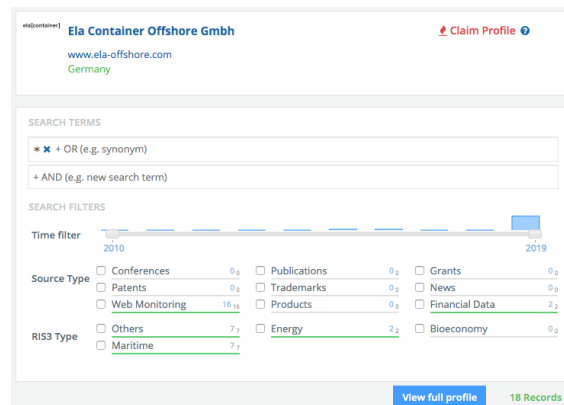
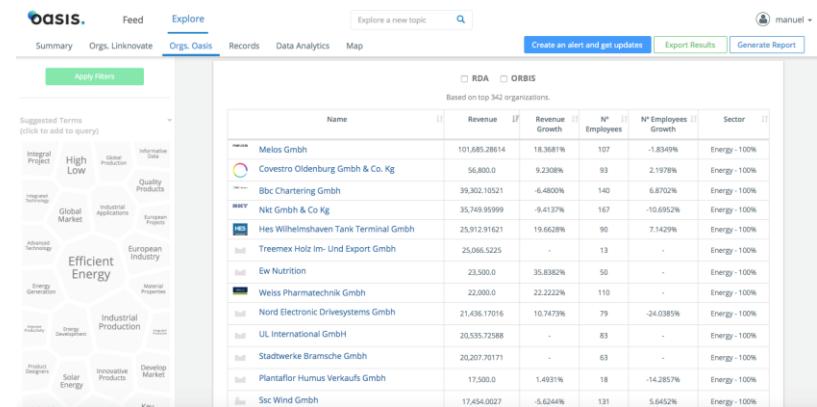
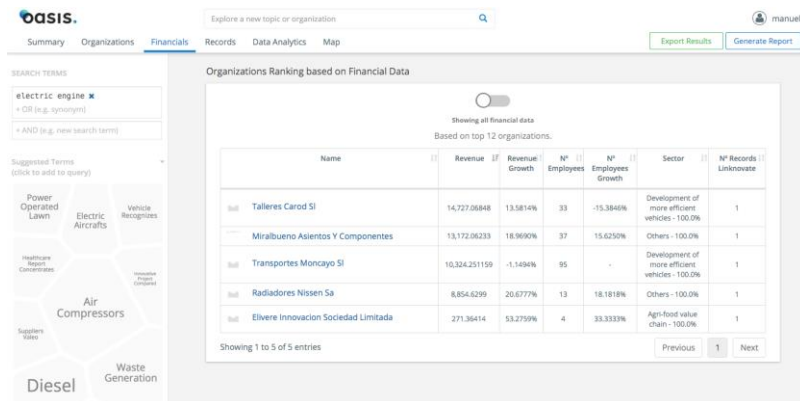
- **Sources**



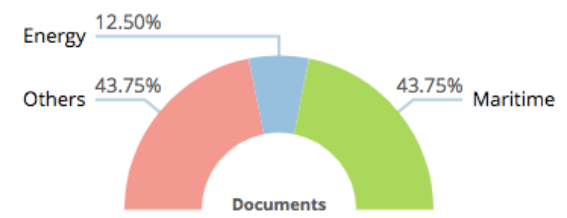
ANALYSIS & DATA

Project OaSIS: Outcome

- Gabrovo (will add screenshots of Gabrovo companies)



RIS3 Distribution





OaSIS: Final Conference

MARKETING 4 RDAs

4th December, Brussels

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